**International Sales Engineer:**

**Coil Care**

**1574 Eagle St. N,**

**Cambridge, ON**

**Permanent, Full Time (40 hrs per week)**

**Job Requirements:**

* Bachelor’s Degree preferably in civil engineering.
* 2 years relevant experience minimum (Steel Fabrication and Sales)
  + Knowledge of HSS (Hallow Steel Structure) and steel structure building design
  + General Knowledge in steel manufacturing, processing
  + Familiarity with steel metric schedules/ codes used in steel structures building in the middle east.
  + Knowledge in one or more of the following areas: slit steel quality control, welded tubes quality control, steel quality control in general.
* Languages: English but knowledge of Arabic an asset

**Duties:**

1. Connect with steel manufacturers and Fabricators in the middle east, including existing and new clients.
2. Explain our cutting-edge technology and the advantages of purchasing our products to clients.
3. Promote our products to clients in the middle east and provide technical advice.
4. Negotiate sale agreements with overseas clients, finalize the technical specifications and packaging requirements.
5. Communicate with floor manager to fit the export order to the working schedule without disturbing commitment to domestic clients.
6. Communicate terms of sale agreements with Export manager.
7. Research and development of our export business towards new products in stainless steel and Aluminum that can be sold overseas.

$26.00 per hour.

How to Apply:

By Email: [opportunities@coilcare.ca](mailto:opportunities@coilcare.ca)